



LICENSING EXECUTIVES SOCIETY  
BRITAIN AND IRELAND

## Keynote Speakers Biographies

### Barry Quest

#### Chartered Patent Attorney and Consultant, Wilson Gunn

*Barry Quest graduated from Oxford University, gaining a masters degree in chemistry with research in biochemistry (synthesis and activity of antiviral heterocyclic drugs). After leaving university, Barry initially worked in an industrial research environment with the Wool Industries Research Association, before joining the patent profession with the industrial patent department of The Dunlop Company. He later moved into private practice and joined Wilson Gunn in 1969, qualifying as a Chartered Patent Attorney in 1974. Barry became a Partner in the firm in 1980 and is now a consultant. Barry is also qualified as a European Patent Attorney and is a Member of the Royal Society of Chemistry. He has extensive patent experience in a diverse range of technologies, including polymer chemistry, electronics, computers and games.*

*In addition to patent prosecution work, Barry has wide-ranging experience in patent opposition and revocation proceedings, including direct advocacy at the UK and European Patent Offices. He has written many technical articles on electronic and also game inventions, and is an author of commercial game software. In addition to patent work, Barry's practice includes a significant number of trade mark and design cases, and he is qualified as a Registered Trade Mark Attorney and is a Member of the Institute of Trade Mark Attorneys and a European Trade Mark and Design Attorney. He has considerable litigation experience in patents, trade marks, designs and copyright in the UK and also other regimes, including patent cases handled directly in the UK Patents County Court.*

*He has a particular interest in copyright and design matters, and is a past examiner in design law for the professional qualifying examinations as well as a co-author of the text book *Design: The Modern Law and Practice*. Barry lectures internationally at professional, business and commercial seminars and conferences on patents, trade marks, designs, copyright and licensing, and has many published articles in these areas.*

### Andrew Burton

#### Managing Director, Viking Fund

*Starting out as a qualified engineer, Andrew launched his first company in the electronics sector at the age of 24 and secured his first trade-sale exit eight years later. For the last 25 years Andrew has worked with entrepreneurs and high-growth firms in the UK and overseas advising and coaching them on how to deliver success in technology-based businesses. In 2002, he founded Inkopo, one of Yorkshire's leading technology enterprise consulting firms.*

*A former member of LES for more than 10 years, Andrew is a former board member of UK Business Incubation (UKBI) and Partnership Investment Finance (Yorkshire and the Humber Region's £37m Objective 2 fund). For almost 15 years, he has also helped develop the Yorkshire Association of Business Angels (YABA) into one of the UK's most established angel networks.*

*He is now Managing Director of the Viking Fund, launched in 2004 to co-invest alongside private investors in early-growth technology companies in Yorkshire and Humber. With some 25 companies in its portfolio (including ten University spin-outs) Viking has made a tangible difference in financing this region's young technology firms, leveraging almost £15.0m from business angels and other sources alongside Viking's £4.0m cornerstone investments.*